

---

# Weekly Market Summary

November 11th, 2016

## **A Strong and Sad Sense of Deja-Vu..... I Guess Life Goes On!?**

**Fadi Nasser - Head of Treasury Sales**

*On June 23rd 2016, the UK voted to quit the European Union (EU) after more than four decades, in a stunning rejection of the continent's postwar political and economic order (the "angry" vote that upsets the status quo!), prompting Prime Minister David Cameron to resign and sending shockwaves around global markets. Back then, the Daily Mail – a British daily conservative, middle-market tabloid newspaper – wrote on its front page "Take a Bow, Britain! It is the day the quiet people of Britain rose up against an arrogant, out-of-touch political class and a contemptuous Brussels elite". Prior to this vote, many available surveys had indicated a significant proportion of the UK population - as well as citizens across Italy, Netherlands, France, Austria, Greece,... - believed that their country would be in a better situation by leaving the EU. And whilst there are non-economic causes for wariness towards Europe dismissal - such as the refusal of immigration policies and the European bureaucracy - a very important reason for the rejection of Europe's postwar political and economic power is its perceived negative impact on the relative economic situation and deteriorating way of life of those (mostly low-income workers in unsophisticated domestic services jobs) who cannot or find it very hard to imagine a better life in the new system.*

### **Fast forward to November 8th.....**

*In a stunning repudiation of the political establishment that shook financial markets and will likely re-order the nation's priorities and fundamentally alter America's relationship with the World, Donald J. Trump – a real-estate developer and reality-TV star, as well as a Republican who has never held public office - defeated Democrat Hillary Clinton after a punishing campaign that exposed growing divides in the American public. Eight years after electing the first African-American president, voters passed up the chance to make history again, and in doing so, chose not to pick a woman who had previously served as U.S. Senator, Secretary of State and was first lady when her husband, Bill Clinton, was president.*

*A whole host of surprises emerged on Tuesday night / Wednesday morning in the state-by-state results, with the bulk of the so-called swing states falling into Trump's camp. Based on latest forecasts, Hillary Clinton is poised to lose the total electoral vote by a decisive 62 votes, while carrying a slim majority of the overall votes cast (47.7% to Trump's 47.5%). Additionally, Republicans will keep their majority in both the Senate and the House, making it easier for President-elect Trump to enact his political agenda.*

*"It is time for America to bind the wounds of division," Trump said as he addressed cheering supporters in Manhattan. "I pledge to every citizen of our land that I will be President for all Americans." He also addressed Clinton supporters, saying he was "reaching out to you for your guidance and your help so we can work together to unify our great country." For Trump, running the Federal government could prove even more difficult following a campaign defined more by what he opposed than what he proposed. Some prominent members of his own party, including 2012 nominee Mitt Romney, denounced him. Others, such as House Speaker Paul Ryan of Wisconsin, said they would vote for Trump but did not appear with him on the campaign trail.*

*Market analysts/traders who were interviewed before the election outcome was known, predicted a Trump victory would trigger "a massive selloff" in U.S. equities and a sharp weakening in the value of the USD, as this*

unexpected outcome would amount to a classic “black swan” - an unforeseen development that would precipitate a protracted period of heightened uncertainty, financial market volatility and slower global growth. And whilst election results were initially viewed as “risk-off”, with panicked traders immediately rushing to unwind bets they piled into over the previous two days - amid polls suggesting Clinton would sweep to victory - turbulence in financial markets/instruments (knee-jerk selloff in equity prices, sharply lower USD and a rally in safe haven government bonds and gold) proved to be short lived and soon gave way to a substantial reflation trade, with US stocks rallying close to 2% in the past 48 hours and 10-year US bond yields rising in excess of 30 bps during the same period. As Goldman Sachs rightly pointed out yesterday (mind you those guys always jump early into specific trades, later convincing herd-behaving investors to rush into the same!), the implications of a clean Republican sweep of both Houses is probably as important for markets as the unexpected presidential result - and the potential now exists for a number of legislative initiatives to be passed, including fiscal stimulus, infrastructure spending, corporate tax reforms, financial and health care deregulation

### **What Happens Next?**

Donald Trump’s surprise win has already had a substantial impact on global financial markets, also resulting in thousands of demonstrators taking to the streets in Washington, New York, Chicago, California and various other cities to protest his election (protesters chanting “Not our president”, “New York hates Trump” and carrying signs that said - among other things - “Dump Trump!”). Though what happens next will depend on how campaign-trail rhetoric translates into policy proposals.

One path is moderation -- that might happen as advisers weigh in, cabinet picks are revealed, losers from extreme policies make their preferences felt, and, perhaps later on, constitutional checks and balances constrain action. Alternatively and a more likely outcome at this point, Trump could decide to do what he said he would do - a possible shock to global trade and the global economy. After all, his promise was stronger growth for the U.S. - the main engine of the global economy - as deregulation and lower taxes boost dynamism. The risk is that a turn toward protectionism and a sharp increase in uncertainty have the reverse effect.

Whether markets remain calm or eventually start selling again will vastly depend on more clarity that will emerge with regards to Trump’s yet to be formed cabinet (Rudy Giuliani, Newt Gingrich, John Bolton and Chris Christie are “unfortunately” amongst top contenders), policies and as the fiscal implications sink in, though this could take some time. One thing is for sure, at least over the near term: **Brace yourself for higher market uncertainty & volatility!**

To end this weekly market write-up on a friendlier note, I reproduce 5 funny election tweets that I have come across in past days:

- *It is so quiet at Clinton’s HQ that you can hear an email being deleted!*
- *Vote for the really, really, really bad candidate, or else the really, really, really, really, really, really, really, really bad candidate will win*
- *There is a "Trump / Pence" sign here and this woman in front of me in line TO VOTE just said "I didn't know Trump's last name was Pence"*
- *I hope the movie they eventually make about this election is called "Phew"*
- *kay, but Trump doesn’t become president unless we ACTUALLY trigger Article 50, right!?!?*

## Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been compiled by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.