
Weekly Market Summary

20th of May 2016

This Week's Bond Market Sell-Off....An Early Rehearsal or the Real Thing?!

Fadi Nasser (SVP – Head of Treasury Sales)

In last week's economic piece entitled "*Bond Traders Getting It Wrong All Over Again! Time for a Sizable Market Shakeout?*", I stressed that traders' complacency with regards to bond yields remaining low had reached heightened levels and backed that view by referring to the large size of indirect bidders at recent US auctions (those being awarded at low levels not seen in more than 3 years!), as well as the depressed level of bond market volatility - at a time Federal Reserve officials were using their daily appearances on various news network to remind market players that 2-3 rate hikes for the remainder of 2016 continued to be their central tendency (versus markets counting out another Fed interest rate increase for the time being and interest rate futures not fully reflecting the next hike until mid-2017).

For "big pockets" contrarian traders, such environment would have - in normal times - presented the perfect opportunity to place large bets against the views of the larger trader community (effectively breaking from the herd and formulating one's own sensible opinion). Then again, contrarian traders had been burned in past years and their short bets against US Treasuries (and other G-7 government bonds, also trading at absurd levels) had resulted in large losses, especially that Fed policy outcomes had always turned more accommodative than then mainstream FOMC rhetoric implied at the time.

Still, such reasoning did not prevent us from gently reminding our valuable clients (with special consideration to those with large un-hedged floating term liabilities) that sooner or later economists and the Fed will be right again and the case for more aggressive interest rate hikes will become clearer to all. At that point, the resulting abrupt sentiment turn in the market will translate into a violent bond reversal (higher rates). And because yields are so low now, even mild disappointments will lead to big losses!

So what exactly happened this week?? And should the recent bond selloff be seen as an early rehearsal or the start of the real thing??

It all started last Friday afternoon, when US data releases – covering Retail Sales, Michigan Consumer Confidence and Business Inventories - all printed well ahead of the decent increases forecast by economists, with large gains suggesting that increased wages/savings (as a result of strong employment and low oil prices) were finally flowing through to consumption. The USD immediately reacted, strengthening against its peers whilst fed funds pricing of Fed hikes barely moved (chances for a June Fed hike moved from 4% to 6%).

Then came the weekend warning from BlackRock – the world’s biggest money manager! According to a late Friday note from its chief fixed-income strategist, Jeffrey Rosenberg, traders had “gone too far” in discounting the chances the Federal Reserve will raise rates this year. “*The market may be pricing in too slow a policy-tightening pace*”, Rosenberg said. The odds derivatives traders assign another rate increase by the end of this year are little more than a coin flip versus more than 90% chance at the beginning of this year. Yet, global economic conditions appear more stable. “*There is very little cushion, in terms of market pricing,*” if the Fed keeps hinting at raising rates more quickly than traders expect, Rosenberg added. “*There is a lot more downside right now than upside*”!

Turns out Rosenberg was right! Fed officials on Monday & Tuesday again talked up the chances of near-term rate rises: To all market pundits who assumed that the path to multiple rate increases would be limited by a few specific events (specifically U.K.'s June vote on remaining in the European Union on June 23rd, the November 8th U.S. election and Chinese Ballooning debt burden and stalling growth momentum) - and as a result only the Fed's July and December meetings would present realistic opportunities to act - Fed governors were out in force (Fed's Williams, Lacker, Lockhart, Kaplan), banging the drum for higher interest rates, stressing that at least two interest-rate increases may be warranted this year based on the recent improvement in economic data (especially rising inflation), with the first hike needed in the not-too-distant future (Federal Reserve Bank of Dallas President Robert Kaplan – previously 23 years at <you guessed it right!> Goldman Sachs).

The Wednesday market shift from “Why the Fed won’t risk a rate hike next month” to “Fed is seriously considering raising interest rates in June”!!

On May 18th evening, released minutes for the Federal Open Market Committee’s (FOMC) April 26-27th meeting strongly suggested the June rate hike scenario was firmly on the table. “*Most participants judged that if incoming data were consistent with economic growth picking up in the second quarter, labor market conditions continuing to strengthen and inflation making progress toward the committee’s 2% objective, then it likely would be appropriate for the committee to increase the target range for the federal funds rate in June,*” according to minutes. In another reference to the June meeting, officials “*generally judged it appropriate to leave their policy options open and maintain the flexibility to make this decision*” based on how the economy evolves.

As market expectations for a rate rise increased, the US Dollar rallied to a 7-month high, U.S. stocks swung to losses (as a stronger currency erodes the profits of US multinationals) and 10-year Treasuries declined. Federal funds futures are now pricing in a 30% chance for a June rate hike, with odds also climbing to about 95% for a move by year-end, up from 55% on Monday. The calculation assumes the effective fed funds rate will average 0.625% after the central bank’s next increase.

With US 10-year notes last yielding 1.85% (up from 1.70% last Friday), it is clear that bond traders were either caught off guard or napping as Fed officials kept talking tough on rates and asserting that each upcoming Fed meeting is a “live” one. And whilst many analysts/strategists believe that the recent bond correction will prove sufficient for now - or that movement in short term rates won’t further affect long-term yields much, given lingering global market uncertainties – I remain firmly in the bear camp that foresees a much steeper drop in 10-year US bonds, driving their respective yield above 2.30% before the year is over.

Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been compiled by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.