
Weekly Market Summary

September 8th, 2017

Could Bond Markets Rally Further ?? Does It Really Matter ?! As Long as The Music is Playing, Get Up and Join the Party !!

Fadi Nasser - Head of Treasury Sales

It seems Charles Prince III will forever be haunted by an offhand remark about “*dancing*”. The former Citigroup chief executive famously said in July 2007, referring to the firm’s leveraged lending practices: “*When the music stops, in terms of liquidity, things will be complicated. But as long as the music is playing, you’ve got to get up and dance. We’re still dancing.*” In that same interview, Prince told the Financial Times that the party would end at some point but there was so much liquidity it would not be disrupted by the turmoil in the US subprime mortgage market, denying that Citigroup, one of the biggest providers of finance to private equity deals, was pulling back. “*The depth of the pools of liquidity is so much larger than it used to be that a disruptive event now needs to be much more disruptive than it used to be,*” he added. “*At some point, the disruptive event will be so significant that instead of liquidity filling in, the liquidity will go the other way. I don’t think we’re at that point.*” A few months after that Financial Times interview - in November 2007 - Prince resigned. In a separate statement, Citi, which had already taken a hit of US\$ 6.5 billion from asset write-downs and other credit-related losses in the third quarter of 2007, said it would take an additional US\$8 billion to US\$11 billion in losses!!

Back then, the former Citigroup chief executive’s explanation seemed to boil down to the following: It was a race to keep up with competitors who kept loosening lending standards and Citi could not afford to drop out! However, after having witnessed few months/a year later what is now being perceived as the worst financial crisis/meltdown since the great Depression of 1929/30 - as well as a severe global economic downturn - those comments have become symbolic of banks’ failure (central bankers included!) to come to grips with the gravity of financial crisis. Mr. Prince did inform a Financial Crisis Inquiry Commission – on April 8th, 2010 - that he had asked regulators to take action and impose more restrictions. His statement caused a bit of confusion in the room. “*You wanted regulators to ‘impose?’ So you wanted them to stop you from dancing?*” asked Bill Thomas, the commission’s vice chairman and a former Republican congressman. “*Can’t you set up structures inside [Citigroup]?*”

Fast Forward to September 7th, 2017: The ECB’s quantitative easing (“QE”) withdrawal day is once again delayed! The music is still playing and bond traders are undoubtedly dancing!

The European Central Bank meeting on Thursday ended as many previous ones have. The Bank’s governing council left policy unchanged (as a reminder, the ECB’s refinancing rate is set at zero, while its deposit rate – the interest rate that the ECB remunerates for deposits that banks hold at the central bank - stands at -0.4%), and ECB President Mario Draghi put off any public discussion of the bank winding down its quantitative easing programme in 2018 (i.e. how to end its € 2+ trillion economic stimulus programme) until at least the next meeting on October 26th. Amid rising confidence in the underlying strength of the Eurozone’s recovery (the 2017 growth forecast for the Euro area was pushed higher by 0.3%!), Mr. Draghi said the bank was likely to take the “*bulk of decisions*” on how to wind down its € 60 billion-a-month bond-buying programme at its next meeting, following “*very, very preliminary discussion*” by policymakers about how to phase out the quantitative easing programme at yesterday’s meeting.

Some economists have worried that the rising euro could suppress the Eurozone's strengthening economic growth by making exports more expensive. And whilst Mr. Draghi acknowledged that the currency's recent volatility "*represents a source of uncertainty*" and threatened to cut short the region's export boom, investors were hardly listening. At the end of the European trading day, the euro held above \$1.20 and was near an eight-year high against the British pound - at € 0.92 – while German 10-year bund yields settled at 0.30%. "*The ECB will be forced next year to scale down purchases,*" said Jörg Krämer, an economist at Commerzbank. "*However, if the euro made further gains, the tapering process could be slowed down.*" Mr Draghi said policymakers discussed the trade-offs between winding the programme down quickly or a slower end that would gradually taper bond purchases over several months. Additionally, Mr. Draghi hinted that markets were right to bet against the ECB increasing interest rates before 2019, saying repeatedly that low interest rates would remain in place "*well past the horizon*" of QE. The central bank was also forced to lower its projections for inflation in 2018 and 2019 on the back of the single currency's rise. The ECB now expects inflation of 1.5% this year, 1.2% in 2018 and 1.5% in 2019 (versus previous forecasts for annual growth of 1.3% and 1.6% in 2018 and 2019 respectively).

It surely appears that the ECB has moved a step closer towards winding down its QE programme, though with the care in ground preparation that central banks have learnt to do - especially following the round of volatility and sharp jump in yields caused by the US Federal Reserve's surprising asset tapering signals in early 2013. In the past few months, Mr. Draghi has managed to walk a fine line between reassuring investors and governments that the bank is making preparations to exit from QE while still retaining control over the timing (I usually refer to that as "outright market manipulation techniques by central bankers"!). Ultimately, central banks build up credibility by being as clear as possible on what they are trying to do, how they are trying to do it and what will trigger them to change monetary policy. On at least the first two of these, markets believe that Mr Draghi's ECB has done well! He needs to ensure that the European Central Bank is equally transparent on the third.

Overnight, US Treasuries made further gains, driving yields to their lowest level since Trump's election win and building on their biggest rally since March from earlier in the week. The yield on 10-year US Treasuries dropped to a low of 2.015%, and was last trading at 2.03%. This latest rally in bond prices comes as geopolitical risks centred on North Korea continue to weigh on investors' minds (US President Trump said yesterday that military action was "*not inevitable*" but was something he was considering because the regime was continuing with its nuclear weapons programme) and as Hurricane Irma, the strongest Atlantic storm on record, continues on collision course for Miami over the weekend after devastating a chain of Caribbean islands – triggering the largest ever evacuation in Miami County and threatening to become the most expensive storm in US history. In addition, markets – encouraged by dovish policy rhetoric from various US Federal Reserve officials over the past few days – now strongly believe that the rate hike narrative has been drastically altered following the rise in political/geopolitical uncertainties, along with the little to no inflationary pressures (interest rate future markets currently pricing a 10% chance for a final 25 bps hike in 2017, and an 85% probability for a full 25 bps rate hike between now and December 2018. Those predictions are totally at odds with the Fed's latest rate projections - released following the June 14th FOMC meeting – that showed Fed officials foresee one more hike for this year, and 3 additional 25 bps rate increases for 2018!).

Whether this latest sharp move lower in yields proves to be little more than a knee-jerk reaction to rising geopolitical tensions and natural disasters, or the beginning of a broader bond market rally that squeezes yields further down, still remains to be seen. **At least for now, the music continues playing and bond bulls remain in full control!!**

Disclaimer

It is important that you only use this report if you are the intended recipient of this report and you have satisfied yourself that you are eligible to receive such information. This report is provided to you because you are one of our esteemed customers and have previously shown interest in receiving the type of information contained in this report.

The Treasury and Investment Management department of Gulf International Bank B.S.C. ("GIB") have compiled the information in this report. GIB is incorporated in the Kingdom of Bahrain and is licensed by the Central Bank of Bahrain (the "CBB") as a conventional wholesale bank. GIB's head office is located at Al-Dowali Building, P.O. Box 1017, 3 Palace Avenue, Manama, Kingdom of Bahrain.

This report is intended for the accredited investors, as defined in the Investment Business Code of Conduct published by the CBB. This information has not been reviewed by the CBB or any other regulatory authority in any jurisdiction and neither CBB nor any other regulatory takes any responsibility for the correctness or accuracy for the information contained in this report.

The information contained herein is not directed at or intended for use by any person resident or located in any jurisdiction where (1) the distribution of such information is contrary to the laws of such jurisdiction or (2) such distribution is prohibited without obtaining the necessary licenses or authorizations by the relevant branch, subsidiary or affiliate office of GIB and such licenses or authorizations have not been obtained. The recipient of such information is responsible for ensuring that this information has not been received by it in breach of laws and regulations of any jurisdiction.

This report contains publicly available information only, which has only been compiled by GIB. The information provided herein is on "as is" and "as available" basis and without representation or warranty of any kind. GIB hereby disclaims any representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability, fitness for any particular purpose or non-infringement of any of such information. In no event shall GIB or its subsidiaries, affiliates, shareholders or their directors, officers, employees, independent contractors, agents and representatives (collectively, "GIB Representatives") be liable (1) for any inaccuracy, delay, loss of data, interruption in service, error or omission or for any damages resulting there from, or (2) for any direct, indirect, incidental, special, compensatory or consequential damages arising from any use of information or arising from any error (negligent or otherwise) or other circumstance or contingency within or outside the control of GIB or any GIB Representative, in connection with or related to obtaining, collecting, compiling, analyzing, interpreting, communicating, publishing or delivering any such information. The information here is, and must be construed solely as, compilation of information (unless expressly stated otherwise) and not statements of fact as to credit worthiness or recommendations or opinions of GIB.

This report does not provide individually tailored investment advice. Any materials contained herein have no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. The document is provided for information purposes and is not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments. GIB makes every effort to use reliable, comprehensive information, but we do not represent that it is accurate or complete. No representation or warranty, either express or implied, is provided in relation to the accuracy, completeness or reliability of the materials, nor are they a complete statement of the securities, markets or developments referred to herein. Recipients should not regard the materials as a substitute for the exercise of their own judgement. Any opinions are subject to change without notice and may differ or be contrary to opinions expressed by other business areas or groups of GIB as a result of using different assumptions and criteria. GIB is not under any obligation to update or keep current the information contained herein.

The value of, and income from, your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realised.

The information contained in this report is just for informational purposes. Information does not constitute a solicitation, an offer, or a recommendation to buy or sell any investment instruments, to effect any transactions, or to conclude any legal act of any kind whatsoever. GIB does not intend to provide investment, legal or tax advice through this report and does not represent that any securities or services discussed are suitable for any investor. When making a decision about your investments and business, you should seek the advice of professional advisors.

The report may contain statements that constitute "forward looking statements". While these forward looking statements may represent GIB's judgment and future expectations, a number of risks, uncertainties and other important factors could cause actual developments and results to differ materially from GIB's expectations. GIB is under no obligation to (and expressly disclaims any such obligation to) update or alter its forward-looking statements whether as a result of new information, future events, or otherwise. The historical information is provided for information purposes only. Performance figures are calculated before tax (if any) and after deducting ongoing fees and expenses. The performance figures are historical and past performance is not necessarily an indication of future results. Certain amounts (including %ages) included in this document may have been subject to rounding adjustments. Accordingly, figures may not be an exact arithmetic aggregation of the figures to which they relate. The values and forecasts shown represent our current indicative valuations and forecasts of the relevant transactions, currencies, interest rates, commodities or securities as at the date shown. Any value or forecast shown herein is not an indicative price quotation. We expressly disclaim any responsibility for the accuracy of the values or forecasts shown, any errors or omissions in the report

With the exception of information regarding GIB and save as otherwise specifically indicated, the information set out in this report is based on public information. We have, where possible, indicated the primary source of information. We strongly recommend the recipients consult the primary source of information. Facts and views in this report have not been reviewed by, and may not reflect information known to, professionals in other GIB business areas.

This Report, and the information contained herein (save to the extent that such information is publicly available) is confidential and may not be disclosed by you to any other person outside of your organization without our consent.

GIB retains all right, title and interest (including copyrights, trademarks, patents, as well as any other intellectual property or other right) in all information and content (including all text, data, graphics and logos) in this document. All recipients must not, without limitation, modify, copy, transmit, distribute, display, perform, reproduce, publish, license, frame, create derivative works from, transfer or otherwise use in any other way for commercial or public purposes in whole or in part any information, text, graphics, images from this document (excluding publicly available information) without the prior written permission of GIB.